









Current Fleets for the Future clean vehicle promotions through National Joint Powers Alliance®
 Limited-time pricing available through October 31. Vehicles continue to be available afterward.

Zenith Motors 100% Electric Opportunities: <i>Bulk Discount of up to 7% off NJPA's Members-Only Pricing</i>			
	Step Van		Cargo Van (136" or 159" wheelbase)
	Shuttle Van	Zenith vehicles are available with a variety of battery sizes and seating configurations. Visit https://www.njpacoop.org/cooperative-purchasing/fleets-future/green-made-easy/ for pricing and more details.	
National Auto Fleet Group Opportunities: <i>Exclusive Prices are Being Held Through the Month of October</i>			
	2018 Chevrolet Volt		2019 Ford Police Responder Hybrid Sedan
	2018 Ford Transit Van T-150 with CNG*		2018 Ford F-150 XL 2WD*, 2WD Supercab*, and 2WD Supercrew* (all with CNG)
*Includes 21GGE compressed natural gas fuel system. Other fuel systems and configurations available upon consultation with NAFG.			



New ongoing EVSE contracts available through Fleets for the Future

Electric Vehicle Supply Equipment Awarded Vendors through NJPA				
				
Electric Vehicle Supply Equipment and Services Available through the Massachusetts State VEH102 Contract**				
				
				
**Massachusetts contracts are available nationwide to any public-sector entity that has procurement policies in place that allow it to piggyback off the contract. Contact the Metropolitan Area Planning Council (MAPC) for more information at maki@mapc.org .				

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Fleets for the Future National Clean Vehicle Procurement Opportunities

FAQ

WHAT is Fleets for the Future's (F4F) national clean vehicle procurement?

F4F has launched a national public fleet procurement program through a partnership with the National Joint Powers Alliance® (NJPA) designed to increase the deployment of alternative fuel vehicles and infrastructure by aggregating demand and reducing upfront costs. Participants will be able to purchase and lease discounted vehicles using NJPA's wide variety of contracts.

WHO can participate this F4F procurement opportunity?

Local governments, school districts, universities, and any public agencies in the United States.

WHEN can I buy vehicles through F4F? WHAT can I buy?

Contracts are available for use at any time. However, there is currently a limited-time offer on highly popular vehicle models running through **October 31, 2017**. During this time, you will have access to of Zenith Motors' 100% electric vehicles with up to 7% off NJPA's members-only pricing (discount amount dependent on level of program participation). You will also have access to National Auto Fleet Group's limited-time pricing on 6 of their most popular AFVs during the month of October.

In addition, F4F has two opportunities that are available on a rolling basis. First, participants will have access to a variety of electric vehicle supply equipment (EVSE) and services through five newly-awarded NJPA vendor contracts. Second, public entities nationwide can use the Commonwealth of Massachusetts's VEH102 Contract. This agreement offers both bulk and accelerated time-frame discounts for purchase orders submitted through VEH102.

HOW can I participate in this F4F procurement initiative?

Follow these five simple steps:

1. Go on to NJPA's website at njpacoop.org
2. On the top right-hand side of the home page, click the "Join Now" button
3. Click the "Click Here to Join" button and fill out the online application to become a NJPA member – there is no cost, no obligation, and no liability associated with your membership
4. Browse NJPA's awarded vendor contracts and visit the F4F page on NJPA's website and select the vendor you would like to purchase AFVs/related infrastructure from
5. Use the contact information provided by NJPA to reach out to the vendor. Tell them you are interested in participating in the Fleets for the Future national procurement through NJPA and they will walk you through the rest of the process!

Why participate?

- Save money on clean vehicles: unlock best tier pricing
- Save time: capitalize on experts who specify vehicles and negotiate for you
- Receive your vehicles sooner



Contact Fleets for the Future for More Information!
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